



THE HOMEOWNER'S GUIDE TO HIRING A ROOFING CONTRACTOR



PART 1

Before You Begin

Hiring a good roofing contractor can seem like a daunting task. Where do you even begin? There are plenty of contractors out there willing to take your money. Regrettably, not all of them are competent or honest.

If you're struggling to find a contractor you can trust, rest assured there are reliable solutions out there. You just need to know where to look and what to look for. Keep reading to learn how to hire a good roofing contractor (and avoid the headaches that could happen if you don't).

Qualifications, License, and Insurance

WHEN YOU BEGIN YOUR SEARCH, START WITH THE BASICS

Make sure every contractor you're evaluating is a fully licensed business that carries valid insurance. These things provide a level of legal and financial protection in the unlikely event that something goes wrong during your roofing project. ←



ALL METRO
CONSTRUCTION SERVICES INC.

At All Metro Construction Services Inc, "All Metro CSI," we maintain these protections for ourselves and our customers, as well as an A+ accreditation with the Better Business Bureau.

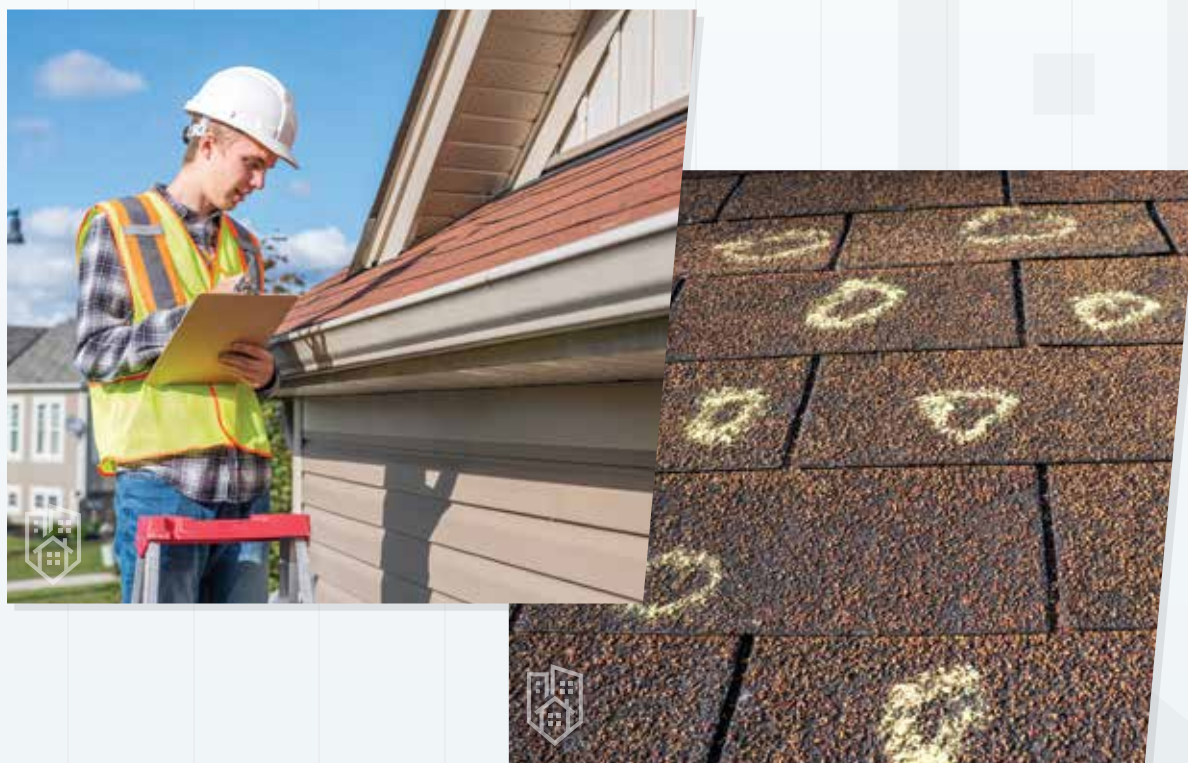
Contractor qualifications are also essential to review. Not all roofing contractors invest in training and certifying their crews. Correctly installing a modern roof system can be highly technical. Those contractors who have not been trained in how to install products correctly are likely to make mistakes. In this business, it's often the tiny details that make all the difference in a roofing system's long-term performance. They're easy to miss.

Here at All Metro CSI, we walk the talk. All of our crews are certified to install Owens Corning and GAF roofing systems. Homeowners regularly contact us because of our status as a GAF Weather Stopper Roofing Contractor, providing fully integrated roofing solutions using GAF products. And because safety is a high priority, we also maintain lead-safe EPA certification.



Thorough Inspections for Homeowners

EXPERIENCE IN HOME INSPECTIONS MAKES A BIG DIFFERENCE WHEN SELECTING A CONTRACTOR



Insurance adjusters often call on roofing experts for home inspections, including roof assessments. As a homeowner looking for roof repairs or replacement, you can benefit from this competency too. Look for a contractor that offers formal inspection services. These contractors are more knowledgeable about what it takes to get the job done right.



All Metro CSI regularly performs formal home inspections for customers and insurance adjusters alike. Our team includes insurance claim experts and emergency roofing experts when a situation requires it.

PART 4

Local and Dependable

In our experience, local roofing contractors tend to be more reliable. They generally provide a better-finished product to their customers because they know the word is likely to get around. And if any installation problems arise in the future, they're easier to contact for additional repairs. Reputation is everything in a community.

In Minnesota, cold winters and fluctuating temperatures make hiring a local contractor even more important. They know what materials to use and what doesn't withstand over time. During your search for the right roofing contractor, seek out and evaluate local providers.

PART 5

Ask for References

Part of doing your due diligence is to ask prospective roofing contractors for references from their prior customers. Reputable roofing contractors will be more than willing to put you in contact with some of their customers. If they are doing their job well, contractors know that you are more likely to hire them after talking with their references.

The real value here is two-fold: First, you'll learn whether the contractor is comfortable enough with their work quality to refer their customers to you for a conversation. Second, you'll be able to ask questions from a third party that is not directly involved with your own roofing project.

Avoid Storm Chasers

WHENEVER MOTHER NATURE CAUSES WIDESPREAD DAMAGE TO LOCAL HOMES AND ROOFTOPS, YOU'LL SEE AN INFLUX OF STORM CHASERS

Storm chasers are contractors from anywhere but Minnesota who come to 'help' with the recovery effort. While their support may be needed, their work is often done too quickly, and in a few years it begins to fail.

As a result, they come into town to make a quick buck on the job and then leave – never to be seen again until the next disaster strikes.



PEOPLE WHO HIRE THESE ROAMING ROOFERS OFTEN HAVE TROUBLE OBTAINING ANY FOLLOW-UP SERVICE AND SUPPORT WHEN IT'S NEEDED

And since a storm chaser's work is notoriously hasty and poor, it's best to keep them off your roof.

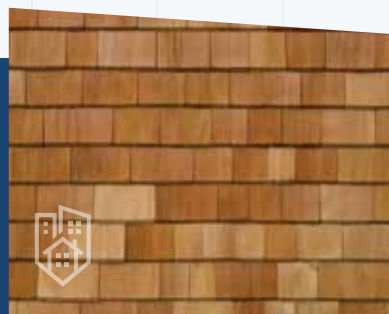
As mentioned before, it's best to hire a local company that knows the climate conditions and materials that work well in your area. In the event of weather incidents that require the involvement of home insurance, All Metro CSI can provide local support in handling your insurance claims.

Experience With Your Project Type and Materials

If your roofing project is more technical in nature than other rooftops, it's a good idea to ask contractors about their experience dealing with your specific roof type. Their answer will provide insights into how the contractor would approach your rooftop and what advantages they might bring to the job. Even if your roof is standard, the materials you intend to use may require a level of expertise that not every roofing company will have, which makes it even more important to ask about contractor experience.



ASPHALT SHINGLES



CEDAR SHAKES



TIN / SHEET METAL

A further point to consider is whether or not a roofing contractor is familiar with the local building codes in your area. The last thing you want to encounter is a needless violation of code because the contractor you hired isn't informed of those critical details. Take time to talk through these details with the contractors you interview.



As a contractor focusing on all things roofing in the Twin Cities area, All Metro CSI knows which materials are best suited to the weather and seasons we enjoy here.

We also understand which shingles will have the longevity you want, lasting from 30 to 60 years, depending on the product. Brands we are comfortable recommending for use in our climate conditions include GAF, Owens Corning, and IKO.

Building Permits and Written Contracts

In generations past, a handshake was all that was needed to get the job done.

Not anymore. A written roofing contract is a document spelling out the scope of work to be performed for a homeowner.

It details the labor, materials, terms, and price. Other relevant details are also included as needed.



The best roofing contractors will work with a homeowner to create a written agreement for services. This document helps both parties to understand the specifics of the job before starting. Writing down these details in a legally binding contract protects both homeowner and contractor. Make sure the contractor you hire is willing to sign a written contract with all details and payments clearly spelled out.



Pro Tip:

Some roofing contractors won't obtain the needed permits to do the job. They ask the customer to handle that separately! But navigating the permit process can be time-consuming, especially for those who don't know the process.

For customers who work with All Metro CSI, all permits will be provided and completed by our company. These details are included in our contract.

Warranty Coverage and Guarantees

ROOF REPLACEMENT IS A SIGNIFICANT INVESTMENT THAT A HOMEOWNER SHOULD'NT MAKE LIGHTLY

That's why part of your search for a good roofing contractor should include an evaluation of their warranty coverage and guarantees.

These details can impact the return on your investment in a new roof, as well as its long-term performance.

You should ask questions about what is expressly covered in a contractor's roofing warranty, what is not covered, and whether the company guarantees their work. At All Metro CSI, we provide a robust 10-year warranty on all roofing projects.



Communication, Documentation, Follow Through

GOOD COMMUNICATION STARTS RIGHT AWAY

Some contractors are decent at what they do on the rooftop, but they don't have the systems in place to help them optimize communication, documentation, and follow-through of each project. When that happens, the details can get blurry. As a homeowner, you don't want that to happen.



Mix-ups and missed information can easily occur in such situations. Any follow-up service or support required for your home and roof may not get done. Worse yet, if key details of the job are not documented, it can be more challenging to obtain warranty help if ever needed.

All Metro CSI has established systems and processes in place to ensure full documentation of your roofing project. Our priority is to keep customers fully informed of project status throughout the work effort. We contact customers in person, by phone, or video to keep them apprised of how things are going.

Your satisfaction is guaranteed.



HIRE A ROOFING CONTRACTOR YOU CAN TRUST

IT GOES WITHOUT SAYING THAT YOUR ROOF PROTECTS YOUR FAMILY AND HOME

With so much to protect, it's vital to hire a company that will get the job done right. We're confident that your success is inevitable by following this guide to finding the right roofing contractor.

All Metro CSI is an experienced home contractor specializing in home projects related to roofing, siding, windows, and gutters in Minnesota. With more than ten years in business, our experienced team of home experts knows what it takes to repair, replace, and install a wide variety of rooftops and materials.

If you're considering replacing your roof and have questions, call us for a friendly conversation. We're always willing to provide guidance and share our experience.



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CONSTRUCTION SERVICES INC.

ROOFING / SIDING / WINDOWS / GUTTERS

*Protecting your homes and businesses
with quality materials, workmanship, and trust
since 2011 in the Twin Cities area.*



(763) 296-4199



info@AllMetroCSI.com



8535 Central Ave NE #102
Blaine, MN 55434

License Number: BC639852